



IBM

00M-668

*IBM Tivoli Enterprise Asset Management Sales Mastery
Test v3*

QUESTION: 29

What is the most significant benefit of Maximo for Life Sciences?

- A. Lower operation cost and improved efficiency and service delivery.
- B. Improved efficiency of mobile employees.
- C. Equipment does not need calibration any more.
- D. Fully support a smart meter and enforce Service Level Agreement

Answer: A

QUESTION: 30

Identify the three key capabilities delivered in IBM's Smarter Building Solutions.

- A. Enterprise Asset Management, Integrated Workplace Management System and IBM Intelligent Building Monitoring.
- B. Computer Aided Facility management, Integrated Workplace Management System and Computerized Maintenance Management System.
- C. IBM Intelligent Building Monitoring, Customer Relationship Management and Supply Chain Management.
- D. Environmental Health & Safety, Customer Relationship Management and Integrated Workplace Management System.
- E. Enterprise Asset Management, Computerized Maintenance Management System and Environmental Health & Safety.

Answer: D

QUESTION: 31

IBM CEO Study surveys many CEOs and public sector leaders to understand key factors that influence their organizations. In the latest study published in 2012, the first three factors that influence their organization are:

- A. Real Estate Management, Asset Management, and Portfolio Management
- B. People Skills, Innovation capabilities, and Environment Issues
- C. Technology, Marketing Factor, and Economy
- D. Technology, Globalization, and Environment Sustainability
- E. Energy Management, Environmental Sustainability, and Technology
- F. Technology factor, people skills, and marketing factor

Answer: F

QUESTION: 32

Identify the key components of the TRIRIGA Workplace Solution. Select the one that DOES NOT apply.

- A. Virtualization Management
- B. Role/Process based Navigation
- C. Performance management and Reporting
- D. Award-winning Applications
- E. Single Technology Platform
- F. Interoperability

Answer: B, C

QUESTION: 33

What are the significant returns that IBM Smarter Building solution can bring to organizations?

- A. 40% less energy, 85% higher occupancy, and 18% rise in productivity
- B. Saves energy only.
- C. Reduces occupancy space only
- D. Reduces energy consumption and improve workforce health
- E. Helps employees to innovate

Answer: A

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